

# Local Government Financial Management Services

## Supporting Management Decision Making

Municipal Analytics is focused on supporting local government decision makers. We provide the analytic tools and information managers, elected officials and the public need to make informed decisions. Our approach is based largely on data and sound operational analysis, which allows individuals to consider difficult issues more objectively.

Through discussions with key municipal staff, we gain a deeper understanding of the issues faced by a local government. We then work to develop the right tools to improve financial management and operations.

## Local Government is Our Specialty

It's all we do. Day in and day out, our team of experienced local government analysts work to find solutions that are practical, useful and cost effective.

Municipal Analytics partners with a wide range of municipal experts on an as-needed basis to ensure the details of particular operations are not overlooked when conducting an evaluation or building a management tool.

Partnerships have been forged with experts in public safety management, assessing, planning, labor negotiations, general municipal law, public utility management, engineering, community outreach, municipal bonds, parks and recreation, economic development, financial accounting and audits, library management, database report writing, and human resources.

## Services to Assist Local Managers

- Financial/budget modeling
- Personnel cost modeling
- Cash flow forecasts
- Cost allocation plans (OMB Circular A-87 compliant)
- Financial policies development
- Capital improvement plans
- Feasibility studies
- Water and sewer utility rate studies
- Shared services analysis
- Labor negotiation support
- Act 312 arbitration testimony (ability to pay)
- City income tax feasibility analysis
- Benchmarking and performance measurement

## Results

Over the past 10 years, we have assisted 48 communities with 90 projects, resulting in a savings of tens of millions of dollars in operating and debt costs.

## Contact Us

*For more information, please contact:*

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